



**MICHIGAN  
CHAMBER**

**Services**

### Proven Results . . .

*"To our pleasant surprise, over \$450,000 in utility refunds were discovered and delivered. We are now learning of over 30% savings in our telecommunications services moving forward."*

**Goran Jurkovic, Senior Vice President,  
Chief Financial Officer, Chief Risk Officer  
Delta Dental**

*"Tenurgy has clearly demonstrated their integrity, knowledge, and ability to follow through, and it is because of this that I can comfortably recommend their services to others seeking quality utility management services."*

**Clifford J. Vallier, General Manager  
Greektown Casino Hotel**



## Utility & Telecom Savings Program

**Presented by the A2Y Chamber**

The Michigan Chamber offers a program to help you manage and significantly reduce your utility and telecommunication costs with real savings, refunds and credits.

Through our exclusive partnership with Tenurgy, we are able to perform a thorough analysis of your utility billing, leading to past financial recovery and ongoing monthly savings.

### Benefits

- This extraordinary analysis can lead to significant financial recovery coming from monthly billing history reviews and savings opportunities going forward.
- No fees. . . .Tenurgy's income is performance-based.
- No obligation to pay if no refunds, credits or savings are realized.
- 90% of customers save money, so the risk is low and the reward could be significant.
- Ideal for organizations with an annual utility spend of \$125,000 or more.

### What's Next?

1. You will start with a brief phone call with our partner, Tenurgy, and follow that with a meeting to review your utility expense scenario. You will also provide a copy of your current month of gas, electric, water, waste and telecommunication bills.
2. After you sign a consulting services agreement, you simply provide a signed letter of authorization so Tenurgy can work with the utility companies on your behalf.
3. Once the extensive research, audit and analysis is performed by Tenurgy, you will meet to discuss your savings options and how to proceed.

### START SAVING TODAY!

Complete and return the form below today or contact Lindsay Fulton directly at 1-800-748-0266 x691 or [lfulton@michamber.com](mailto:lfulton@michamber.com). *Please share that you were referred by Ann Arbor / Ypsilanti Regional Chamber, a valued Michigan Chamber Services partner.*

**Please contact me so I can learn more about this program:**

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_ Email: \_\_\_\_\_

Fax this completed form to 517-371-7233 or email to [lfulton@michamber.com](mailto:lfulton@michamber.com).

Leading Businesses. **Moving Michigan Forward.**

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